

billy

Case Study

Broadway Construction Group Improves Insurance & Compliance Management with Billy.



www.billyforinsurance.com

The Client:

Broadway Construction Group is a construction management and general contracting firm specializing in complex residential, hospitality, commercial, and retail projects in the New York Metropolitan Area.

Director of Operations David Rivera supervises risk management and compliance at Broadway Construction Group.

The Challenge:

Risk transfer from contractual liability and non-compliance is a significant concern in the construction industry. Having the right insurance and compliance measures helps protect Broadway Construction Group from risk.

Broadway Construction Group found that managing insurance and compliance for their subcontractors was a tedious and error-prone process that often took the project team many hours to complete.

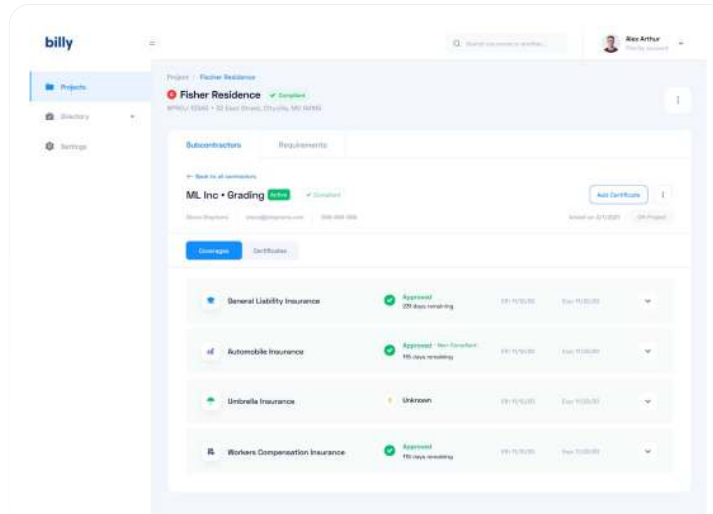
Before using Billy, Broadway Construction Group relied on emails, an Excel sheet, and a fax machine to manage business licenses, certificates of insurance (COIs), W9s, and other compliance documents.



The Solution:

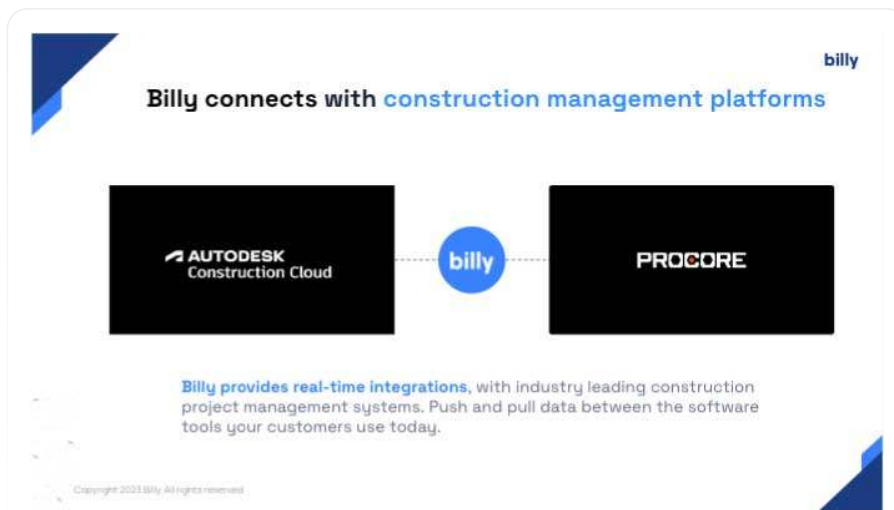
Billy, a compliance management platform built for construction.

Billy offers a reliable and economical service to manage construction compliance needs. The platform integrates with popular project management systems such as Autodesk & Procore.



These integrations enable Broadway Construction Group to leverage Billy’s comprehensive suite of features, including automated collection and verification of Certificates of Insurance (COIs), Business Licenses, W9s, Safety Agreements, and more.

By seamlessly integrating Billy into Autodesk Construction Cloud, Broadway Construction Group can access real-time compliance within their existing project management workflows.



The automated collection and verification process of compliance documents ensures that contractors always have the right documents and can proactively manage risk.

With Billy Insurance, Broadway Construction Group saves time and money, simplifies its insurance compliance processes, and protects its business from risk.

The Results:

With the Billy platform, David and other users can now:

- Collect compliance documents in one place (COIs, W9s, Business Licenses etc.).
- Quickly identify compliant vendors and subcontractors.
- Automate alerts to vendors and subcontractors when their insurance is expiring.
- Sync compliance information with Autodesk Construction Cloud

With Billy, David, and his team have been able to:

- Save up to 80% in time through automation processes and integrations.
- Reduce manual errors in insurance and compliance documentation.
- Avoid the disruptive impact of claims with compliance he can trust.

David Rivera at Broadway Construction Group states, "The Billy platform has made the tedious and often error-prone process of collecting and tracking subcontractor insurance much more manageable. As we continue to onboard more of our projects and subcontractors, it becomes more self-evident how inefficient our previous processes were and how elegantly Billy resolves our issues."

In addition to the time-saving and efficiency benefits of Billy Insurance, Broadway Construction Group was impressed by the level of personal support and assistance they received from the Billy team, including co-founder Nyasha, during the onboarding process. "They saw our need and rolled up their sleeves to get this amazing platform operational for us," said Rivera.

"Broadway Construction Group is excited about the continued partnership with Billy Insurance and the planned improvements and integrations. "We look forward to our continued partnership with Billy Insurance and the upcoming improvements and integrations they have planned," said Rivera.

Billy has been a valuable asset for Broadway Construction Group, helping the company digitize their risk and compliance management workflow.